

# Randolph L. Koch

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## SUMMARY OF QUALIFICATIONS

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Results driven Supply Chain Professional with over 20 years experience in the Retail, Manufacturing, and Logistics Industries. Proven track record of successful collaboration across multiple functions and geographies. Excellent problem-solving skills with the ability to manage and communicate to a diverse team of business and technology stakeholders. Recognized for being a team player and providing a high level of customer service. Demonstrated success in implementing new systems, new partners, problem solving, analytics, improving processes, and collaboration.

- Project Leadership ●Process Improvement ●Process Mapping ●Requirements Gathering
- Process Implementation ●Process Management ●Vendor Management ●Transition Management
- Team Leader ●Consulting ●Collaboration ●Best Practice Sharing ●Training

## PROFESSIONAL EXPERIENCE

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**Nike, Inc.**, Global Logistics Infrastructure, Beaverton, OR. 1999 to Present

### Logistics Data Analyst, Global Data Integrity and IT Projects

#### Process Management/Improvement:

- Managed the Global Destination Vendor Compliance Program related to cargo received by Nike Global Distribution Centers with a compliance target of 95%. Led the Improvement of cargo quality from 84% to 98% resulting in hundreds of thousands of dollars in savings due to the reduction of charge backs from our customers.
- Manage and improved the consolidation invoice payment process with two Logistics Service Providers moving from a manual to a more automated process leading to a more efficient and expedited payment of invoices.
- Led the project to define, create, and implement an improved SAP rate upload process that resulted in a savings of 4 weeks and 480 man hours.

#### Project Management:

- Systems/IT Project Manager leading logistics systems projects and initiatives including the successful management of bringing five new Global Logistics Service Providers on board as partners in the Nike supply chain to manage approximately \$100,000,000 of business to all geographic destinations.

#### Systems / Data Integrity Leadership:

- Manage the Global Data Integrity and Relationship issues with Nike's Consolidator and Airfreight providers insuring compliance to contractual and standard operating procedure requirements.
- Provide global leadership as Logistics Data / Systems Liaison between Nike's Business Partners, Internal Systems Resources, the Regional Delivery Logistics Data and OPS teams, as well as the Nike Liaison offices.
- Author and implement systems operating procedures and collaborate with regional and cross-functional peers to improve and establish best practices with Nike's processes.
- Provide direction and expertise to the global day-to-day management of Logistics content, user access, and development of Nike's Logistics B2B web portal in support of global internal and external business partners.
- Develop and communicate global statistics which are utilized in contract negotiations, global scorecards, quarterly business reviews, and other projects.
- Supervised and trained contract workers in the role of Data Assistant.

#### Transition Management:

- Led the successful transition of over 800 users to a new web portal including the set up of user access and the creation of creative information communications to help the users acclimate to the new site.
- Transitioned the department internal web site and users to a new SharePoint 2007 site for enhanced communication and collaboration.
- Lead transition support during departmental hardware and software upgrades.

#### Tech Support, Training, and Administration:

- The go-to person regarding PC and Software support and training regarding applications and functions.
- Provide NikeConnect Logistics Portal training for internal and external partners.
- Established, built consensus on, support, and manage the department SharePoint site governance and structure.
- Advocate for the usage of collaboration tools such as Cisco WebEx Connect and SharePoint.
- Trained departmental and global contributors in transportation data research with regard to data integrity.

#### Web and General Design:

- Directed the design and creation of the department's first internal web site and the new SharePoint site.
- Create PowerPoint presentations, custom templates, document designs as well as other graphics as needed for conferences, workshops, training, and more.

**Adecco/ VOLT/ Nike, Inc.**, Beaverton, OR. 1998 - 1999

**Data Assistant:**

- Managed, analyzed, and reported, the transportation data problems from Ocean Carriers, Forwarders, and Consolidators for the Asia Pacific and Latin America Regions. Created solutions and cleaned up technical errors in incoming transportation data while keeping providers accountable for data integrity. Maintained / administered the Global Corporate transportation data tables critical in support of key processes within Nike's system.

**Sequent Computer Systems, Inc.**, Beaverton, OR. 1996 - 1997

Assembler/Operator, Product Assurance Lab Rework, Purge, & Safety Coordinator.

**INTEL Corporation**, Hillsboro, OR. 1994 - 1996

Manufacturing Technician, Technical Trainer, New Hire Instructor.

**Volume Shoe Source**, Beaverton and Tigard, OR. 1990 - 1994

Assistant Manager

**TECHNICAL SKILLS**

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- SAP & IBM/Legacy. Microsoft Office Suite. MS Visio & FrontPage. WebEx Connect, Skype, Adobe Acrobat & eCopy. Exposure to MS Access, Brio, MS Project, MS SharePoint, and Adobe Photoshop.

**EDUCATION & PROFESSIONAL DEVELOPMENT/TRAINING**

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**Christian Bible College and Seminary**, Independence, MO

Bachelor of Ministry

**National Broadcasting School**, Portland, OR

Radio and Television Announcing and Production Training

**Nike Professional Development Center**, Beaverton, OR

Business and Professional Training: Project Management by Cadence Management Corporation, The 7 Habits of Highly Effective People - Franklin Covey, Writing Advantage - Franklin Covey, and Managing Personal Growth.

Software and Design Courses: Using PowerPoint, PowerPoint Dynamics 1, PowerPoint Dynamics 2: Dynamic Design, Using Excel, Advanced Excel, and Managing Lists with Excel

**Maximum Impact:** John Maxwell's Business Leadership Training Seminars. 2002 and 2003